



1. Date:

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| D | D | M | M | Y | Y | Y | Y |
|---|---|---|---|---|---|---|---|

* denotes a mandatory field

Application for a Pre-shipment Seller Loan

To: Hang Seng Bank (China) Limited

 Branch

For Bank Use Only

Loan No.

Due Date

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| D | D | M | M | Y | Y | Y | Y |
|---|---|---|---|---|---|---|---|

2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

☐ Packing Loan - Under a Documentary Credit (DC)

☐ Order Packing Loan-Not Under Documentary Credit(DC)

☐ Extension to existing Pre-shipment Seller Loan (Reference Number

)

3.1 Borrower Name*(the Customer)

3.2 Borrower Address

3.3 Name of Contact Person

3.4 Borrower Tel/Email*

3.5 Export Account Number*

4. Buyer/DC applicant*(full name and address)

5.1 DC Number/Purchase Order ("PO") Ref / Sales Contract No.*

☐ As attached

5.2 Pro forma / Invoice No.

☐ As attached

5.3 DC Amount

5.4 DC Currency

5.5 DC Issuing Bank

5.6 Latest shipment date (for loans under Open Account only)

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| D | D | M | M | Y | Y | Y | Y |
|---|---|---|---|---|---|---|---|

5.7 DC Expiry Date* (For loans under DC only)

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| D | D | M | M | Y | Y | Y | Y |
|---|---|---|---|---|---|---|---|

6. Loan Details

6.1 Loan Currency*

6.2 Loan Amount *

6.3 Loan Tenor*

 days

6.4 Extension for

 days

6.5 Interest Rate*

☐ As agreed in facility letter

☐ Others (see below)

☐ + / ☐ - bps (fill in applicable tenor for b/c/d/e/f)

6.6 Interest Rate Type*

☐ Floating rate the interest rate re-fixing frequency is months or

☐ Fixed Rate

6.7 Interest Payment*

☐ Payment on the loan maturity date

☐ Applicable to interest paid by installment (Please enter the interest payment schedule)

6.8 Loan Purpose*

7.1 Proceeds Disposal*

☐ To our Account, provide Account No.

☐ Entrusted payment. relevant documents for payment to be submitted

Beneficiary's Name

Beneficiary's Bank Name and LCL Clearing Code (if any)

Bank Account No.

Message (if any)

8.1 Goods Description*

9.1 Charges*

Debit charges from

☐ Account No.
☐ Other
9.2 Charge Details*☐ Align with facility letter☐ Other (if inconsistent with facility letter, please fill in the details)
10. Documents Attached*
☐ Invoice ☐ Purchase Order ☐ DC ☐ Contract of Sales ☐ Insurance policy ☐ Other documents (Please specify)

11. Other Instructions

12. At Maturity*☐ Debit Account No.
☐ convert at Spot Rate / ☐ under forward contract No.

for the principal amount of the Loan, together with accrued interest and charges.

☐ Debit the principal amount of the Pre-shipment Seller Loan ☐ convert at Spot Rate/ ☐ under forward contract No.

 to our account No.

and debit the accrued interest and charges to our account No.

☐ For Loans under DC only - Negotiate/Discount DC (☐ DC mentioned above / ☐ DC

No.) and utilise the proceeds to repay the loan together with accrued interest and charges.

Please debit/credit the balance (if any) to our account No.

☐ For Loans under Open Account only - Further instructions will be placed for post-shipment financing to settle the loan.
13. Sustainable Information☐ Does this transaction relate to a sustainable facility

Please indicate the sustainable facility type to be used

We refer to Hang Seng Bank (China) Limited's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting <https://www.hangseng.com.cn/1/2/stt-chi> or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- confirms that it has full responsibility to ensure that the utilization of the loan complies with the loan purpose under the Facility Agreement and this application, and matches with the loan disbursement supporting documents;

- confirms to pay fees and other charges in respect of the above trade service(s) to Hang Seng Bank (China) Limited at the rates, in the amounts, and at the times as set out in Hang Seng Bank (China) Limited's tariff book (which can be accessed, read and printed by the Customer at/from www.hangseng.com.cn) or otherwise agreed by Hang Seng Bank (China) Limited;

- irrevocably requests Hang Seng Bank (China) Limited to provide the above trade service(s) in accordance with the instructions in this form; and

- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Chop